

**General Services Administration Federal Acquisition Service
Authorized Federal Supply Schedule Catalog/Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: 70 –General Purpose Commercial Information Technology Equipment, Software and Services

CONTRACT NUMBER: GS-35F-0441Y

CONTRACT PERIOD: June 4, 2012 to June 3, 2022

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR: IT Concepts

1600 Spring Hill Road Suite 305

Vienna, VA 22182

Phone: 240-602-2127

Fax: 888-570-3008

Web: <http://www.useitc.com/>

CONTRACTOR'S ADMINISTRATION SOURCE: Tracie Cook | 571-918-9983 |

contracts@useitc.com

BUSINESS SIZE: Small

SOCIO-ECONOMIC: Service Disabled Veteran Owned Small Business, SBA Certified Small Disadvantage Business, SBA Certified 8(a) Program Participant



CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

| SIN | DESCRIPTION |
|----------------|---|
| 54151S | IT Professional Services |
| FPDS Code D302 | IT Systems Development Services |
| FPDS Code D306 | IT Systems Analysis Services |
| FPDS Code D308 | Programming Services |
| FPDS Code D310 | IT Backup and Security Services |
| FPDS Code D316 | IT Network Management Services |
| FPDS Code D317 | Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76) FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified |

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one)

| <u>SIN</u> | <u>LCAT</u> | <u>PRICE</u> |
|------------|-------------------|--------------|
| 54151S | Technical Staff 4 | \$65.89 |

2. MAXIMUM ORDER*: SIN 54151S - \$500,000

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. MINIMUM ORDER: \$100.00

4. GEOGRAPHIC COVERAGE: 50 States

5. POINT(S) OF PRODUCTION: USA

6. DISCOUNT FROM LIST PRICES: GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. QUANTITY DISCOUNT(S): 5% for a contract value of 2 million and 10% for a contract value of 5 Million

8. PROMPT PAYMENT TERMS: Net 30

9a. Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: Contact Vendor

11b. EXPEDITED DELIVERY: Contact Vendor



- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** Contact Vendor
- 11d. **URGENT REQUIREMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:** same
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
- 14. **PAYMENT ADDRESS:** Same as contractor
- 15. **WARRANTY PROVISION:** Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty
- 16. **EXPORT PACKING CHARGES:** None
- 17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level may be inserted by contractor)
- 18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
- 19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
- 21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
- 22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for EIT:** as applicable
- 25. **DUNS NUMBER:** 968872213
- 26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor has an Active Registration in the SAM database.



Labor Category Descriptions

| LCAT | Description | Minimum Experience | Education |
|--------------------------|---|--------------------|---|
| Management Staff Level 4 | <ul style="list-style-type: none"> ▪ Responsible for overall program management of complex, multi-task IT projects. Oversees all technical operations, prepares financial and contractual requirements. Responsible for cost control. Works with client representatives to ensure smooth project operation. Manages technical and administrative personnel when necessary. Equivalent experience may be substituted for a degree. | 10 years | Bachelors Degree in Business / Management / IT or related field. Advanced degree / relevant professional certification (e.g. PMP) preferred. |
| Management Staff Level 3 | <ul style="list-style-type: none"> ▪ Responsible for all aspects of the development and implementation of assigned projects and provides a single point of contact for those projects. ▪ Takes projects from original concept through final implementation. ▪ Interfaces with all areas affected by the project including end users, computer services, and client services. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. Provides technical and analytical guidance to project team. Recommends and takes action to direct the analysis and solutions of problems. Equivalent experience may be substituted for a degree. | 8 years | Bachelors Degree in Business / Management / IT or related field. Advanced degree/ relevant professional certification (e.g. PMP) preferred. |



| LCAT | Description | Minimum Experience | Education |
|--------------------------|---|--------------------|---|
| Management Staff Level 2 | <ul style="list-style-type: none"> ▪ Responsible for all aspects of the development and implementation of assigned projects and provides a single point of contact for those projects. ▪ Assists in the definition of project scope and objectives. Assists in the development of detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. ▪ Provides technical and analytical guidance to project team. ▪ Recommends and takes action to direct the analysis and solutions of problems. ▪ Equivalent experience may be substituted for a degree. | 5 years | Bachelors Degree in Business / Management / IT or related field. |
| Management Staff Level 1 | <ul style="list-style-type: none"> ▪ Responsible for assisting aspects of the development and implementation of projects. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Assist with managing the integration of vendor tasks and tracks and reviews vendor deliverables. ▪ Provides technical and analytical guidance to project team. ▪ Recommends and takes action to direct the analysis and solutions of problems. ▪ Equivalent experience may be substituted for a degree. | 3 years | Associates Degree |
| Consultant Staff Level 4 | <ul style="list-style-type: none"> ▪ Possesses extensive functional and technical knowledge of highly specialized applications and operational environments. Possesses extensive experience in analyzing and solving exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Capable of providing expert advice as needed in all ▪ phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and implementation phases. | 10 years | Bachelors Degree in Business / Management / IT or related field. Advanced degree/ relevant professional certification (e.g. PMP) preferred. |



| LCAT | Description | Minimum Experience | Education |
|--------------------------|--|--------------------|--|
| Consultant Staff Level 3 | <ul style="list-style-type: none"> ▪ Possesses extensive functional and technical knowledge of highly specialized applications and operational environments. Possesses experience in analyzing and solving complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and implementation phases. | 8 years | Bachelors Degree in Computer Science / Business / Management / Information Systems / Engineering or related field. Advanced degree / relevant professional certification (e.g. PMP) preferred. |
| Consultant Staff Level 2 | <ul style="list-style-type: none"> ▪ Possesses functional and technical knowledge of highly specialized applications and operational environments. Possesses relevant experience in analyzing and solving moderately complex to complex systems. Identifies problems, analyzes and develops solution with the assistance of senior SME's. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems. | 5 years | Bachelors Degree in Computer Science /Business / Management / Information Systems / Engineering or related field. |
| Consultant Staff Level 1 | <ul style="list-style-type: none"> ▪ Individuals requiring the ability to apply sound analysis, business practices, and scientific expertise to solve a wide variety of customer problems. These may include conducting reengineering efforts of complex processes and system applications. Experience in system analysis and implementation of system engineering, design assurance, software engineering, program design and implementation or testing of high tech product and systems. Equivalent experience may be substituted for a degree. | 3 years | Associates Degree |



| LCAT | Description | Minimum Experience | Education |
|------------------------------------|---|--------------------|--|
| <p>Technical Staff Level 4</p> | <ul style="list-style-type: none"> ▪ Formulates and defines specifications for complex operating software programming applications or modifies/maintains complex existing applications using engineering releases and utilities from the manufacturer. ▪ Designs, codes, tests, debugs, and documents programs. Responsible for applications dealing with the overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting, and advanced mathematical/scientific software packages. Competent to work at this highest technical level on all phases of software systems programming applications. May have responsibility for the evaluation of new and existing software products. May assist other systems programmers to effectively utilize the system's technical software. | <p>10 years</p> | <p>Bachelors Degree in Computer Science / Information Systems/ Engineering or related field. Advanced degree / relevant professional certification preferred.</p> |
| <p>Technical Staff Level 3</p> | <ul style="list-style-type: none"> ▪ Leads development teams and provides highly skilled expertise in designing, developing, coding, testing, and debugging new software or significant enhancements to existing software. Works with technical staff to understand problems with software and develops specifications to resolve them. Resolves customer complaints and responds to suggestions for improvements and enhancements. ▪ Participates in the development of software user manuals. Provides subject matter expertise and mentors less experienced software development staff. | <p>8 years</p> | <p>Bachelors Degree in Computer Science / Information Systems / Engineering or related field. Advanced degree / relevant professional certification preferred.</p> |



| LCAT | Description | Minimum Experience | Education |
|----------------------------|--|--------------------|---|
| Technical Staff Level 2 | <ul style="list-style-type: none"> ▪ Under general direction, participates as high-level technical expert in design development, coding, testing, and debugging new software or significant enhancements to existing software. ▪ Works with technical staff to understand problems with software and develops specifications to resolve them. Resolves customer complaints and responds to suggestions for improvements and enhancements. ▪ Participates in the development of software user manuals. May act as team leader on less complex projects. ▪ Assists in training less experienced software development staff. | 5 years | Bachelors Degree in Computer Science / Information Systems / Engineering or related field. Advanced degree / relevant professional certification preferred. |
| Technical Staff Level 1 | <ul style="list-style-type: none"> ▪ Under general supervision, develops code, tests, and debugs new software or enhancements to existing software. Has good understanding of business applications. Works with technical staff to understand problems with software and resolve them. Resolves customer complaints with software and responds to suggestions for improvements and enhancements. May assist in development of software user manuals. ▪ Individuals requiring the training, analytical/programmatic skills and experience to operate within a high- tech environment. Experience in information system development, functional and data requirements analysis, systems analysis and design, programming, program design, computer software, system security, or LANs/WANs. Equivalent experience may be substituted for a degree. | 3 years | Associates Degree |



| LCAT | Description | Minimum Experience | Education |
|-------------------------------|---|--------------------|---|
| DevOps/Cloud Engineer, Junior | <ul style="list-style-type: none"> ▪ Comfortable with bridging the gap between legacy development or operations teams and working toward a shared culture and vision. ▪ Works tirelessly to arm developers with the best tools and ensuring system uptime and performance. . Deploying and configuring services using infrastructure as a service provider (Amazon Web Services, Microsoft Azure, Google Compute Engine, RackSpace/OpenStack, Digital Ocean, Vultr) ▪ Configuring and managing Linux- based physical and virtual servers to serve a dynamic website ▪ Debugging cluster-based computing architectures ▪ Using scripting or basic programming skills to solve problems and support cloud environments | 0 years | Associate Degree or Bachelors of Science / Bachelors' of Arts |
| DevOps/Cloud Engineer, Mid | <ul style="list-style-type: none"> ▪ Ability to work independently with minor direction, may lead small teams. Must have experience serving as the engineer of complex technology implementations. Must have 4 additional years of experience if no Bachelor degree is held. Must have or gain within 30 days a certification from cloud provider such as AWS or Azure. Deploying and configuring services using infrastructure as a service provider (Amazon Web Services, Microsoft Azure, Google Compute Engine, RackSpace/OpenStack, Digital Ocean, Vultr) ▪ Debugging cluster-based computing architectures ▪ Using scripting or basic programming skills to solve problems and support cloud environments | 3 years | Bachelors of Science / Bachelors' of Arts |



| LCAT | Description | Minimum Experience | Education |
|-------------------------------|---|--------------------|--|
| DevOps/Cloud Engineer, Senior | <ul style="list-style-type: none"> ▪ Ability to lead larger teams and mentor other engineers. ▪ Demonstrated clear and relevant expertise of DevOps technologies. Must have experience serving as the engineer of complex technology implementations. Must have 4 additional years of experience if no Bachelor degree is held. ▪ Deploying and configuring services using infrastructure as a service provider (Amazon Web Services, Microsoft Azure, Google Compute Engine, RackSpace/OpenStack, Digital Ocean, Vultr) ▪ Configuring and managing Linux- based physical and virtual servers to serve a dynamic website ▪ Debugging cluster-based computing architectures | 7 years | Bachelors of Science / Bachelors' of Arts or Master's Degree |
| DevOps/Cloud Engineer, SME | <ul style="list-style-type: none"> ▪ Ability to lead large DevOps teams and has knowledge across operations and development above and beyond. ▪ Must have 2 additional years of experience if Bachelor degree only. Deploying and configuring services using infrastructure as a service provider (Amazon Web Services, Microsoft Azure, Google Compute Engine, RackSpace/OpenStack, Digital Ocean, Vultr) ▪ Configuring and managing Linux- based physical and virtual servers to serve a dynamic website ▪ Debugging cluster-based computing architectures | 10 years | Bachelors of Science / Bachelors' of Arts or Master's Degree |
| Data Scientist, Junior | <ul style="list-style-type: none"> ▪ Mine data to prototype models for building minimum viable products for targeting and mission needs ▪ Collaborate with other engineers, product managers and business stakeholders ▪ Work with microservice, devops and cloud engineers and other stakeholders to enable automation of queries and build tools for production systems ▪ Design scalable algorithms utilizing large amounts of data for powering data driven products and tools and provide useful insights | 0 years | Bachelors of Science / Bachelors' of Arts |



| LCAT | Description | Minimum Experience | Education |
|------------------------|---|--------------------|--|
| Data Scientist, Mid | <ul style="list-style-type: none"> Ability to work independently with minor direction, may lead small teams. Must have experience serving as a data scientist on a complex technology implementation. Must have 4 additional years of experience if no Bachelor degree is held. A data science certification or degree is desired. Experience in both small and big data environments with an understanding of the tradeoffs in scaling algorithms between differing environments. | 3 years | Bachelors of Science / Bachelors' of Arts or Master's Degree |
| Data Scientist, Senior | <ul style="list-style-type: none"> Must have experience serving as a data scientist on a complex technology implementation. Ability to lead larger teams and mentor other scientists. Must have 2 additional years of experience if Bachelor degree only. Broad experience in using multiple cloud environments. Experience in both small and big data environments with an understanding of the tradeoffs in scaling algorithms between differing environments. | 7 years | Master's Degree or PhD |
| Data Scientist, SME | <ul style="list-style-type: none"> Must have experience serving as a data scientist on a complex technology implementation, has lead larger data science teams and has knowledge across operations and development above and beyond. Must have 2 additional years' experience if MS degree only. . Broad experience in using multiple cloud environments. Experience in both small and big data environments with an understanding of the tradeoffs in scaling algorithms between differing environments. | 10 years | PhD |



| LCAT | Description | Minimum Experience | Education |
|-------------------------|--|--------------------|--|
| Cloud Architect, Senior | <ul style="list-style-type: none"> Creates and manages enterprise system and service requirements based on broad customer needs. Directs other architects and reviews the specifications and design of enterprise systems and service architectures in a distributed and cloud environment. Leverages policies, architectural frameworks, and commercial best practices to lead teams of architects in the design and development of service architectures that satisfy enterprise scale requirements. Defines the concept of operations and Tactics, Techniques, and Procedures (TTPs) for the system’s use within the enterprise. Keeps abreast of new enterprise architecture solutions including leading edge technologies such as grid computing, cloud computing, and service architectures. Maintains currency on commercial technologies and Government initiatives to identify opportunities for technology reuse or transition. Advises senior decision makers and seeks approval for enterprise designs. | 7 years | Bachelors of Science / Bachelors’ of Arts or Master’s Degree |



| LCAT | Description | Minimum Experience | Education |
|-------------------------|--|--------------------|-----------------|
| Cloud Architect, SME | <ul style="list-style-type: none"> ■ Creates and manages enterprise system and service requirements based on broad customer needs. Directs other architects and reviews the specifications and design of enterprise systems and service architectures in a distributed and cloud environment. Leverages policies, architectural frameworks, and commercial best practices to lead teams of architects in the design and development of service architectures that satisfy enterprise scale requirements. Defines the concept of operations and Tactics, Techniques, and Procedures (TTPs) for the system’s use within the enterprise. Keeps abreast of new enterprise architecture solutions including leading edge technologies such as grid computing, cloud computing, and service architectures. Maintains currency on commercial technologies and Government initiatives to identify opportunities for technology reuse or transition. Advises senior decision makers and seeks approval for enterprise designs. | 10 years | Master’s Degree |



Pricing (show as net GSA price with IFF)

| SIN | LCAT | Priced Offered to GSA w/IFF |
|--------|-------------------------------|-----------------------------|
| 132 51 | Management Staff 1 | \$ 94.33 |
| 132 51 | Management Staff 2 | \$ 112.05 |
| 132 51 | Management Staff 3 | \$ 148.81 |
| 132 51 | Management Staff 4 | \$ 174.94 |
| 132 51 | Consultant Staff 1 | \$ 134.18 |
| 132 51 | Consultant Staff 2 | \$ 162.28 |
| 132 51 | Consultant Staff 3 | \$ 192.31 |
| 132 51 | Consultant Staff 4 | \$ 246.55 |
| 132 51 | Technical Staff 1 | \$ 65.89 |
| 132 51 | Technical Staff 2 | \$ 78.15 |
| 132 51 | Technical Staff 3 | \$ 115.68 |
| 132 51 | Technical Staff 4 | \$ 138.17 |
| 132 51 | DevOps/Cloud Engineer, Junior | \$ 95.15 |
| 132 51 | DevOps/Cloud Engineer, Mid | \$ 127.65 |
| 132 51 | DevOps/Cloud Engineer, Senior | \$ 149.40 |
| 132 51 | DevOps/Cloud Engineer, SME | \$ 178.15 |
| 132 51 | Data Scientist, Junior | \$ 111.81 |
| 132 51 | Data Scientist, Mid | \$ 130.96 |
| 132 51 | Data Scientist, Senior | \$ 173.50 |
| 132 51 | Data Scientist, SME | \$ 223.86 |
| 132 51 | Cloud Architect, Senior | \$ 199.39 |
| 132 51 | Cloud Architect, SME | \$ 229.84 |